

GRANULAR ORGANIC COMPOST INDUSTRY

NOVEMBER 2006



PT Komposindo Granular Arendi

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Company Background



PT Komposindo Granular Arendi, established in 2004

Core Business: Fertilizer industry providing granular organic compost under the brand RABOG



Company Background

Management Team

Chief Commisioner : Dr.Ir. Agus Wahyudi, SE
Commisioner : Dr.Ir. Suprapedi, ME
Commisioner : Dr.Ir. M. Ahkam Subroto
President Director : H. Yuddyanti
Technical Director : Ir. Sigit Agus Himawan

Current Status:

- ◆ Private small industry
- ◆ RABOG market on Java



Location

Office Location:

Jl Pamulang Permai IA 39/15, RT02 RW14
Kelurahan Pamulang Barat, Tangerang
Banten - INDONESIA

Factories:

- ◆ Karawang – West Java
- ◆ Cakung - DKI Jakarta
- ◆ Cirebon – West Java (plan)



Product



Spesifikasi :

- Diameter : 1 – 5 mm
- Kandungan air : 10 – 25 %
- C/N Ratio : 5 – 12
- Berat Jenis : 0.83 - 0.85
- Warna : Abu-abu gelap
- Tahan beban : 20 tumpukan @40 kg



Patent registered number P200300510

Market Overview

Market Goals: Farmers in Java

- ◆ Fertilizer distributors on Java
- ◆ Farming activities/projects for land rehabilitation
- ◆ Reforestation projects
- ◆ Government owned companies, Private companies
- ◆ Organic farmers for export markets

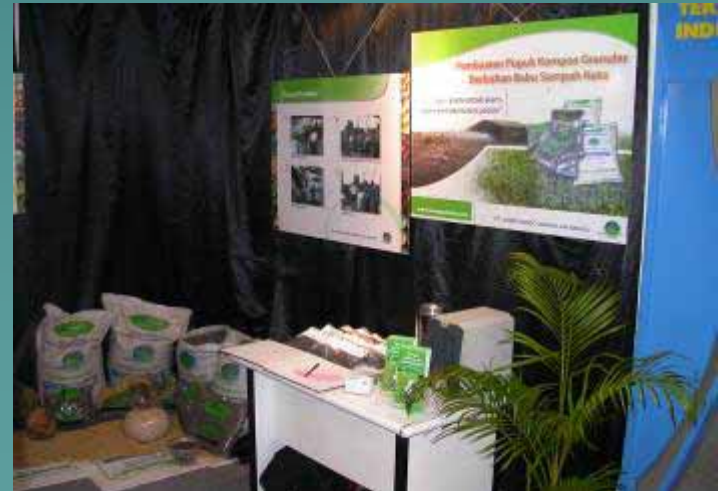
There are now 16 distributors active on Java



Market Overview



Panen padi menggunakan pupuk Rabog bersama pejabat pemerintah



Pameran dagang



Environmental & Social Benefits

Environmental Benefits:

- ◆ City garbage problems can be lessened by recycling waste into granular organic compost with economic value
- ◆ Organic farming development

Social Benefits:

- ◆ Cooperation with garbage collectors in the supply of garbage
- ◆ Multiplying labor effect



Financial Overview

- ◆ Development of a new factory in Cirebon with a 20 ton garbage processing capacity per day per shift
- ◆ Investment of Rp2.03 billion
- ◆ Work Capital of Rp829 million
- ◆ Cash Flow Projection: surplus every year
- ◆ Profit & Loss projection: net profit margin 12 - 15%/year
- ◆ Investment Criteria: NPV Rp3.92 billion, IRR 56.10%, B/C 1.13



The Offer

- ◆ Investment and Work Capital of Rp2.86 billion
- ◆ Investor capital contribution is counted according to the normal funding mechanisms
- ◆ Investor funds can be counted as a dividend for 4 years starting from 2008 until 2011
- ◆ All funds will be returned at the end of 2011





Thank you